Filing Company: Anthem Blue Cross Life and Health Insurance State Tracking Number: PF-2010-02062

Company

Company Tracking Number:

TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion

Product Name: California Individual Conversion Plans
Project Name/Number: California Individual Conversion Plans/

# Filing at a Glance

Company: Anthem Blue Cross Life and Health Insurance Company

Product Name: California Individual Conversion SERFF Tr Num: AWLP-126877302 State: California

**Plans** 

TOI: H06 Health - Conversion SERFF Status: Assigned State Tr Num: PF-2010-02062

Sub-TOI: H06.000 Health - Conversion Co Tr Num: State Status:

Filing Type: Rate Reviewer(s): Angela Jang, Marsha

Seeley, Sai-on Sam, Ali Zaker-Shahrak, Xiangchen Meng

Author: Joshua Kuai Disposition Date:

Date Submitted: 10/26/2010 Disposition Status:

Implementation Date Requested: 01/01/2011 Implementation Date:

### **General Information**

Project Name: California Individual Conversion Plans Status of Filing in Domicile:

Project Number: Date Approved in Domicile:

Requested Filing Mode: File & Use Domicile Status Comments:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact: 15%

Domicile Status Comments

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 10/26/2010 Explanation for Other Group Market Type:

Deemer Date: State Status Changed: Created By: Joshua Kuai

Submitted By: Joshua Kuai Corresponding Filing Tracking Number: PPACA: Not PPACA-Related

Filing Description:

California Individual conversion plans rate filing 1/1/11

# **Company and Contact**

#### **Filing Contact Information**

Fritz Busch, Staff VP & Actuary III fritz.busch@wellpoint.com 13550 Triton Park Blvd 502-889-2737 [Phone]

Filing Company: Anthem Blue Cross Life and Health Insurance State Tracking Number: PF-2010-02062

Company

Company Tracking Number:

TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion

Product Name: California Individual Conversion Plans
Project Name/Number: California Individual Conversion Plans/

Louisville, KY 40223

**Filing Company Information** 

Anthem Blue Cross Life and Health Insurance CoCode: 62825 State of Domicile: California

Company

21555 Oxnard Street Group Code: 671 Company Type: Life, Accident,

Health

Woodland Hills, CA 91367 Group Name: WellPoint Inc Group State ID Number:

(916) 447-9280 ext. [Phone] FEIN Number: 95-4331852

-----

# **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Anthem Blue Cross Life and Health Insurance \$0.00

Company

Filing Company: Anthem Blue Cross Life and Health Insurance Company State Tracking Number: PF-2010-02062

Company Tracking Number:

TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion

Product Name: California Individual Conversion Plans
Project Name/Number: California Individual Conversion Plans/

#### **Rate Information**

Rate data applies to filing.

File and Use

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 15.000%

Effective Date of Last Rate Revision: 01/01/2010

Filing Method of Last Filing: File and Use

**Company Rate Information** 

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Written	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders	Premium for	Change (where	Change (where
	Change:		Change for	Affected for this	this Program:	required):	required):
			this	Program:			
			Program:				
Anthem Blue Cross Life	%	%				%	%

Anthem Blue Closs Life

and Health Insurance

Company

SERFF Tracking Number: AWLP-126877302 California State:

PF-2010-02062 Filing Company: Anthem Blue Cross Life and Health Insurance State Tracking Number:

Company

Company Tracking Number:

H06.000 Health - Conversion TOI: H06 Health - Conversion Sub-TOI:

Product Name: California Individual Conversion Plans Project Name/Number: California Individual Conversion Plans/

#### Rate/Rule Schedule

Schedule Document Name: Affected Form Rate Rate Action Information: **Attachments** 

Item Numbers: Action:\*

Status: (Separated with

commas)

CDI\_RateSheet\_Conve 0359, 1914, CDI\_RateSheet\_ New Conversion.pdf

rsion 06AR, 0360,

1915, 06AS, 0361, 1916, 06AT, 0362, 1917, 06AU

# Anthem Blue Cross Life and Health Insurance Company MONTHLY RATES EFFECTIVE 1/1/2011 Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)

	AGE	RATING AREA				
	RANGES	1	2	3	4	5
Single	Under 30	\$566	\$612	\$655	\$703	\$746
	30-39	\$725	\$784	\$833	\$893	\$956
	40-49	\$820	\$862	\$936	\$1,008	\$1,078
	50-59	\$1,054	\$1,154	\$1,245	\$1,265	\$1,308
	60+	\$1,080	\$1,179	\$1,285	\$1,373	\$1,382
Subscriber	Under 30	\$1,004	\$1,087	\$1,167	\$1,248	\$1,328
& Spouse	30-39	\$1,299	\$1,407	\$1,497	\$1,603	\$1,714
	40-49	\$1,424	\$1,554	\$1,684	\$1,814	\$1,942
	50-59	\$1,734	\$1,901	\$2,052	\$2,217	\$2,370
	60+	\$1,783	\$1,952	\$2,120	\$2,270	\$2,440
Subscriber	Under 30	\$824	\$890	\$960	\$1,026	\$1,107
& Child	30-39	\$961	\$1,042	\$1,110	\$1,188	\$1,266
	40-49	\$1,054	\$1,136	\$1,237	\$1,321	\$1,411
	50-59	\$1,276	\$1,401	\$1,508	\$1,543	\$1,600
	60+	\$1,307	\$1,425	\$1,546	\$1,651	\$1,674
Family	Under 30	\$1,242	\$1,349	\$1,457	\$1,562	\$1,671
	30-39	\$1,527	\$1,661	\$1,775	\$1,910	\$2,039
	40-49	\$1,653	\$1,804	\$1,962	\$2,116	\$2,275
	50-59	\$1,962	\$2,156	\$2,328	\$2,523	\$2,673
	60+	\$2,013	\$2,207	\$2,398	\$2,566	\$2,730
Subscriber	Under 30	\$964	\$1,042	\$1,140	\$1,235	\$1,318
& Children	30-39	\$1,125	\$1,215	\$1,293	\$1,384	\$1,475
	40-49	\$1,221	\$1,296	\$1,398	\$1,500	\$1,597
	50-59	\$1,406	\$1,538	\$1,662	\$1,757	\$1,827
	60+	\$1,432	\$1,565	\$1,698	\$1,824	\$1,902

0359, 1914, 06AR [01-01-11]-RAT

# Anthem Blue Cross Life and Health Insurance Company MONTHLY RATES EFFECTIVE 1/1/2011 Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)

	AGE		RATING AREA				
	RANGES	1	2	3	4	5	
Single	Under 30	\$541	\$587	\$630	\$678	\$721	
	30-39	\$700	\$759	\$808	\$868	\$931	
	40-49	\$795	\$837	\$911	\$983	\$1,053	
	50-59	\$1,029	\$1,129	\$1,220	\$1,240	\$1,283	
	60+	\$1,055	\$1,154	\$1,260	\$1,348	\$1,357	
Subscriber	Under 30	\$954	\$1,037	\$1,117	\$1,198	\$1,278	
& Spouse	30-39	\$1,249	\$1,357	\$1,447	\$1,553	\$1,664	
	40-49	\$1,374	\$1,504	\$1,634	\$1,764	\$1,892	
	50-59	\$1,684	\$1,851	\$2,002	\$2,167	\$2,320	
	60+	\$1,733	\$1,902	\$2,070	\$2,220	\$2,390	
Subscriber	Under 30	\$774	\$840	\$910	\$972	\$1,038	
& Child	30-39	\$911	\$992	\$1,060	\$1,138	\$1,216	
	40-49	\$1,004	\$1,061	\$1,150	\$1,240	\$1,329	
	50-59	\$1,226	\$1,351	\$1,458	\$1,493	\$1,550	
	60+	\$1,257	\$1,375	\$1,496	\$1,601	\$1,624	
Family	Under 30	\$1,192	\$1,299	\$1,407	\$1,512	\$1,621	
	30-39	\$1,477	\$1,611	\$1,725	\$1,860	\$1,989	
	40-49	\$1,603	\$1,754	\$1,912	\$2,066	\$2,225	
	50-59	\$1,912	\$2,106	\$2,278	\$2,473	\$2,623	
	60+	\$1,963	\$2,157	\$2,348	\$2,516	\$2,680	
Subscriber	Under 30	\$914	\$992	\$1,062	\$1,144	\$1,215	
& Children	30-39	\$1,075	\$1,165	\$1,243	\$1,334	\$1,425	
	40-49	\$1,171	\$1,243	\$1,345	\$1,450	\$1,547	
	50-59	\$1,356	\$1,488	\$1,612	\$1,707	\$1,777	
	60+	\$1,382	\$1,515	\$1,648	\$1,774	\$1,852	

0360, 1915, 06AS [01-01-11]-RAT

# Anthem Blue Cross Life and Health Insurance Company MONTHLY RATES EFFECTIVE 1/1/2011 Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)

	AGE	RATING AREA				
	RANGES	1	2	3	4	5
Single	Under 30	\$500	\$546	\$589	\$637	\$680
	30-39	\$659	\$718	\$767	\$827	\$890
	40-49	\$754	\$796	\$870	\$942	\$1,012
	50-59	\$988	\$1,088	\$1,179	\$1,199	\$1,242
	60+	\$1,014	\$1,113	\$1,219	\$1,307	\$1,316
Subscriber	Under 30	\$872	\$955	\$1,035	\$1,116	\$1,196
& Spouse	30-39	\$1,167	\$1,275	\$1,365	\$1,471	\$1,582
	40-49	\$1,292	\$1,422	\$1,552	\$1,682	\$1,810
	50-59	\$1,602	\$1,769	\$1,920	\$2,085	\$2,238
	60+	\$1,651	\$1,820	\$1,988	\$2,138	\$2,308
Subscriber	Under 30	\$692	\$758	\$828	\$890	\$956
& Child	30-39	\$829	\$910	\$978	\$1,056	\$1,134
	40-49	\$922	\$979	\$1,068	\$1,158	\$1,247
	50-59	\$1,144	\$1,269	\$1,376	\$1,411	\$1,468
	60+	\$1,175	\$1,293	\$1,414	\$1,519	\$1,542
Family	Under 30	\$1,110	\$1,217	\$1,325	\$1,430	\$1,539
	30-39	\$1,395	\$1,529	\$1,643	\$1,778	\$1,907
	40-49	\$1,521	\$1,672	\$1,830	\$1,984	\$2,143
	50-59	\$1,830	\$2,024	\$2,196	\$2,391	\$2,541
	60+	\$1,881	\$2,075	\$2,266	\$2,434	\$2,598
Subscriber	Under 30	\$832	\$910	\$980	\$1,062	\$1,133
& Children	30-39	\$993	\$1,083	\$1,161	\$1,252	\$1,343
	40-49	\$1,089	\$1,161	\$1,263	\$1,368	\$1,465
	50-59	\$1,274	\$1,406	\$1,530	\$1,625	\$1,695
	60+	\$1,300	\$1,433	\$1,566	\$1,692	\$1,770

0361, 1916, 06AT [01-01-11]-RAT

# Anthem Blue Cross Life and Health Insurance Company MONTHLY RATES EFFECTIVE 1/1/2011 Plan 1917, 0362, 06AU (BASIC)

	AGE		RATING AREA				
	RANGES	1	2	3	4	5	
Single	Under 30	\$348	\$383	\$421	\$450	\$480	
	30-39	\$431	\$474	\$514	\$559	\$599	
	40-49	\$518	\$571	\$620	\$671	\$725	
	50-59	\$654	\$714	\$782	\$846	\$910	
	60+	\$691	\$758	\$827	\$895	\$964	
Subscriber	Under 30	\$669	\$742	\$816	\$872	\$931	
& Spouse	30-39	\$837	\$927	\$1,005	\$1,095	\$1,172	
	40-49	\$1,017	\$1,126	\$1,217	\$1,325	\$1,426	
	50-59	\$1,292	\$1,409	\$1,551	\$1,670	\$1,800	
	60+	\$1,362	\$1,492	\$1,633	\$1,772	\$1,913	
Subscriber	Under 30	\$565	\$630	\$689	\$742	\$796	
& Child	30-39	\$642	\$708	\$771	\$841	\$905	
	40-49	\$730	\$806	\$878	\$955	\$1,030	
	50-59	\$866	\$947	\$1,044	\$1,127	\$1,213	
	60+	\$901	\$995	\$1,084	\$1,175	\$1,271	
Family	Under 30	\$889	\$985	\$1,083	\$1,166	\$1,247	
	30-39	\$1,046	\$1,163	\$1,262	\$1,376	\$1,476	
	40-49	\$1,232	\$1,357	\$1,476	\$1,605	\$1,738	
	50-59	\$1,501	\$1,642	\$1,807	\$1,951	\$2,105	
	60+	\$1,575	\$1,739	\$1,890	\$2,055	\$2,218	
Subscriber	Under 30	\$678	\$749	\$820	\$889	\$955	
& Children	30-39	\$746	\$828	\$901	\$979	\$1,056	
	40-49	\$837	\$922	\$1,006	\$1,095	\$1,183	
	50-59	\$971	\$1,065	\$1,172	\$1,266	\$1,365	
	60+	\$1,007	\$1,113	\$1,213	\$1,318	\$1,424	

0362, 1917, 06AU [01-01-11]-RAT

Filing Company: Anthem Blue Cross Life and Health Insurance State Tracking Number: PF-2010-02062

Company

Company Tracking Number:

TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion

Product Name: California Individual Conversion Plans
Project Name/Number: California Individual Conversion Plans/

# **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Filing Cover Sheet

Comments:

Attachment:

CDI\_CoverSheet\_Conversion.pdf

Item Status: Status

Date:

Satisfied - Item: Actuarial Memorandum

Comments: Attachments:

CDI\_Memo\_Conversion.pdf

CDI\_Memo\_Conversion\_Exhibits.pdf

### CALIFORNIA DEPARTMENT OF INSURANCE

### FILING COVER SHEET for FORMS FILINGS with the POLICY APPROVAL BUREAU

(Suggested for use as the cover letter required by Title 10, California Code of Regulations §2205.)

TO:	TO: California Department of Insurance Policy Approval Bureau 45 Fremont Street San Francisco, CA 94105	FROM: (Official Insurer Name):  Anthem Blue Cross Life and Health Insurance Company
		Submitter and Complete Mailing Address: Fritz Busch 13550 Triton Park Blvd. KY0304-A662 Louisville, KY 40223
		Submission Date: October 25, 2010

IDENTIFYING FORM NUMBER (S): 0359, 1914, 06AR [01-01-11]-RAT; 0360, 1915, 06AS [01-01-11]-RAT; 0361, 1916, 06AT [01-01-11]-RAT; 0362, 1917, 06AU [01-01-11]-RAT

[The form number(s) of one or more of the documents submitted by which the filing can be identified. §2205(a)] 2. DOCUMENT CLASS [The subdivision of 10 CCR §2202(a) which best describes the forms submitted. (§2205(b)]

Generic Description and Definition Citation	Check Below		Generic Description and Definition Citation	Check Below	
"Health Insurance" [Hospital, medical, surgical insurance, expense-incurred or indemnity §2202(a)(1)]	х		"Credit Life and Disability" [§2202(a)(6)]		
"Group and Blanket Life and Non-health Disability" [§2202(a)(2)]			"Supplemental Life Benefits" [§2202(a)(7)]		
"Individual Disability, Non-health" [§2202(a)(3)]			"Variable Life and Annuities" [§2202(a)(8)]		
"Medicare Supplement" [§2202(a)(4)]			"Fraternals" [Non-health Disability. §2202(a)(9)]		
"Long- term Care" [§2202(a)(5)]			"Unclassified"*[§2202(a)(11)]		
*Describe briefly (documents other than those described above may have to be filed with other Department Bureaus; see §2206):					

3. GROUP AND/OR INDIVIDUAL [Are the forms group, individual or used in both contexts? §2205(b)]

Group Only:	Individual Only: X	Group AND Individual:

4. EMPLOYER SIZE (Employer Health Insurance Only) [Where the forms submitted provide health coverage through employment, the minimum and the maximum sizes of the employers in terms of number of employees. §2205(c)]

2 to 50 Employees:	Over 50 Employees:	All Employers:

5. REPLACES PREVIOUSLY - APPROVED DOCUMENT(S)? [Do any documents replace previously-approved documents? §2205(d)]

#### Yes

§2205(e)]	
Document(s)	
0359, 1914, 06AR [01-01-11]-RAT; 0360, 1915, 0 [01-01-11]-RAT; 0362, 1917, 06AU [01-01-11]-RA	<del>-</del>
<ol> <li>TYPE OF DOCUMENT WITH WHICH IT WILL BE USED be used with another document not included in the filing, used. §2205(f)]</li> </ol>	D. [For each document (such as a rider) which is designed to a statement of the document class with which it is to be
Document Form Number	Document Class (from Item 2. above)
N/A	
8. MASTER POLICY FORM NUMBER AND APPROVAL D	ATE: <b>N/A</b>
[Where a certificate is submitted for use with a previously approval date of the previously approved group documen	approved "group" document, the form number and the filing on the filing of the second
9. IF ABOVE INFORMATION CANNOT BE FURNISHED, E information requested above, explain why. §2205(h)]	EXPLAIN WHY. [If the submitter is unable to furnish the
10. IS A RECEIPT ACKNOWLEDGMENT CARD ENCLOSE  Please send acknowledgement to fritz	
[Submitters wanting acknowledgment of receipt of their fi	lings must include a self-addressed, postage pre-paid postcard gments must be drafted so that Department personnel need on
11. REMARKS AND ADDITIONAL INFORMATION (Attach a	dditional sheets if necessary):
MAKE SURE THAT A COMPLETED 3-PART DOCUMEN documents described in §2202(a)(1) through (a)(11) shall	NT SUBMISSION FORMSET IS INCLUDED [Filings of Include three-part Document Submission Formsets. §2216(a)
MAKE SURE THAT A STAMPED, RETURN ADDRESSE accompanied by a stamped, self-addressed business-siz	
,	wh 1. Muh
SUBMITTER'S SIGNATURE AND TITLE:	
	Fritz Busch, FSA, MAAA Staff VP and Actuary

6. FINAL PRINT FORM? [List those documents NOT in the final printed form in which they will be issued to insureds.

# Anthem Blue Cross Life and Health Insurance Company

Policy Form Numbers 0359, 0360, 0361, 0362, 1914, 1915, 1916, 1917, 06AR, 06AS, 06AT, & 06AU

#### **Actuarial Memorandum**

The purpose of this filing is to establish rates for the forms below and certify that these rates are in compliance with the minimum lifetime loss ratio standard set in California Code of Regulations 2222.12.

#### 1. Policy Form Number and Name

0359 Conversion PPO 200 1914 Conversion PPO 200

06AR Conversion PPO 200

0360 Conversion PPO 500

1915 Conversion PPO 500

06AS Conversion PPO 500

0361 Conversion PPO 1000

1916 Conversion PPO 1000

06AT Conversion PPO 1000

0362 Basic Conversion PPO

1917 Basic Conversion PPO

06AU Basic Conversion PPO

#### 2. Description of Benefits Provided

Plans 0359, 0360, 0361, and 0362 are frozen policies that together had 97 members on 8/1/2010. For the purpose of calculating rate increases, these frozen policies are pooled with active plans 1914, 1915, 1916, and 1917. 1914, 1915, 1916, and 1917 together had 257 members on 8/1/2010. Plans 06AR, 06AS, 06AT, and 06AU are cloned versions of plans 1914-1917 and have the exact same benefits and rates.

Plans 0359, 0360, 0361, 1914, 1915, 1916, 06AR, 06AS, and 06AT are individual conversion policies. These forms provide comprehensive major medical benefits for inpatient and outpatient hospital and physician services. Plans 0359, 1914, and 06AR have a \$200 calendar year deductible. Plans 0360, 1915, and 06AS have a \$500 calendar year deductible. Plans 0361, 1916, and 06AT have a \$1000 calendar year deductible. After the deductible is met, the plans pay 75% of covered expenses. Prescription drugs are covered with a separate \$100 deductible for drugs other than mail order drugs. The active plans (1914, 1915, 1916) have a separate prescription drug lifetime maximum of \$10,000 per member and a combined lifetime maximum of all benefits of \$100,000 per member. The frozen plans (0359, 0360, 0361) have a combined lifetime maximum of all benefits of \$250,000 per member.

Plans 0362, 1917, and 06AU are individual conversion policies. These plans pay 75% of covered expenses for covered services. The benefits provided include in-hospital expenses such as room accommodations, surgery, anesthesia, radiation therapy, and physician benefits; emergencies, including ambulance; outpatient infusion therapy; ambulatory surgical centers; skilled nursing facilities; and home health care.

#### 3. Premium Rate Structure

The premium rates vary by entry-level age. For Subscriber & Spouse or Family, the rates are based on the age of the older spouse.

#### 4. Projected Experience

#### A. Projection Period

The experience for all plans is pooled together and projected for the twelve months ending December 31, 2011.

#### B. Claim Trend

The annual claim trend is assumed to be 8.3% for both drug and medical.

#### C. Average Premium

The average premium per member in the experience period of Aug-09 to Jul-10 was \$637.09. The on-level premium for that period (premium that would have been generated if the 1/2010 rates had been effective for the whole period) is \$675.67.

#### D. Starting Claim Cost

The starting claim cost is the experienced claims per member per month from Aug-09 to Jul-10, paid through Sep-10. The starting claims cost PMPM for projection purposes is \$604.56.

#### E. January 2011 Rate Change

The rate change effective January 1, 2011 will be an increase of an average of 15.0%. Rate increases vary between 0% and 15.3%. An exhibit showing the new rates is also attached.

Rate Increase D	erivation for I	PPO Individu	ual Conv	ersion
Form numbers: 0	359, 1914, 0360,	1915, 0361, 19	16, 0362, 1	1917,
	06AR, 06AS, 06	SAT, & 06AU		
Experience Period:	Aug-09 through	• •	ugh Sep-10	0
Rating Period:	Jan-11 through [	Dec-11		
Months of Movement:	17			
MOILIS OF MOVEMENT.	17			
Experience Period:			***************************************	1971 ***********************************
	gross basis	pmpm basis		
Member Months	4,818			
Premium	3,069,776			
Incurred Claims	2,913,013			
Loss Ratio	94.9%	94.9%		
Annual Trend Assumed	8.3%			
Trend Factor	1.120	= 1.083 ^ (1	7/12)	
Rating Period:				
Projected Claims	3,261,365	\$676.85		
On-Level Premium	3,255,699	\$675.67		
Premium that would have been	n generated if the rate	es effective 1/2010	) had been et	fective for the
whole experience period				
Target Loss Ratio	85%			
Rate Increase Indicated	17.9%			
Filed Rate Increase	15.0%			
LR w/o rate action	100.2%			
LR w/ filed rate action	87.1%			

#### F. Historical experience for this block of business is provided below:

Historical Experience for PPO Individual Conversion							
Form numbers: 0359, 1914, 0360, 1915, 0361, 1916, 0362, 1917,							
		06AR, 06AS, 06	AT, & 06AU				
		Incurred	Gross	Loss	Member-		
Year	<u>Premium</u>	Cost of Care (1)	Margin	Ratio	<u>Months</u>		
2005	4,433,511	3,756,402	677,109	84.7%	9,545		
2006	4,078,788	3,892,997	185,791	95.4%	8,306		
2007	3,676,864	3,403,428	273,436	92.6%	7,235		
2008	3,331,540	2,948,236	383,304	88.5%	6,137		
2009	3,061,418	2,204,365	857,053	72.0%	5,196		
2010 <sup>(2)</sup>	1,833,913	1,969,378	-135,465	107.4%	2,726		
` '	(1) Claims paid through September 30, 2010						
(2) Jan-Jul	2010, paid thro	ough September 3	30, 2010				

#### 5. Certification

The medical loss ratio is expected to exceed 70% over the lifetime of the policy based upon actual and expected experience.

Fritz Busch, FSA, MAAA Staff VP & Actuary III

Theduch 1. Much

Anthem Blue Cross Life and Health Insurance Company

October 25, 2010

## **ATTACHED EXHIBITS**

**Exhibit A**: Pre-AB 1401 Conversion, Rate Increase History Since December 2000 **Exhibit B**: Pre-AB 1401 Conversion, Membership History Since December 2000

#### **Additional Notes:**

Contract Codes 0359-0362, 1914-1917, and 06AR-06AU are entry-age rated products, not attained-age rated products.

Sales of 0359-0362, 1914-1917, and 06AR-06AU have slowed dramatically because of the introduction of the state-mandated Conversion products under AB 1401.

# Exhibit A Pre-AB 1401 Conversion Rate Increase History Since December 2000

Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)	Developting Data Increase offective 1/1/0011	
Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   14.5%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   15.2%   Plan 1917, 0362, 06AU (\$1.5000 DEDUCTIBLE)   15.2%   Plan 1917, 0352, 06AU (\$1.50%   15.0%   Percentage Rate Increase effective 1/1/2010   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   6.3%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   13.1%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   16.1%   Average for Plans 1914-1917, 0359-0362, 06AR-06AU   15.0%   Percentage Rate Increase effective 1/1/2009   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.1%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   0.1%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   0.1%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   11.9%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   11.9%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   11.9%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   0.9%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   0.9%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   0.9%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1.000 DEDUCTIBLE)   0	Percentage Rate Increase effective 1/1/2011	10.00/
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Pain 1917. 0362.06AU (BASIC)   15.2%		
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Percentage Rate Increase effective 1/1/2010		
Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   6.3%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   13.1%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   16.1%   Plan 1917, 0362, 06AU (BASIC)   16.1%   Average for Plans 1914-1917, 0359-0362, 06AR-06AU   15.0%     Percentage Rate Increase effective 1/1/2009   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   0.1%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   11.9%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   11.9%   Plan 1917, 0362, 06AU (BASIC)   11.9%   Plan 1917, 0362, 06AU (BASIC)   11.9%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.9%   Plan 1917, 0362, 06AU (BASIC)   0.9%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AC (\$00 DEDUCTIBLE)   0.0%   Pla	Average for Flatis 1914-1917, 0339-0302, 00An-00A0	15.0%
Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   6.3%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   13.1%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   16.1%   Plan 1917, 0362, 06AU (BASIC)   16.1%   Average for Plans 1914-1917, 0359-0362, 06AR-06AU   15.0%     Percentage Rate Increase effective 1/1/2009   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   0.1%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   11.9%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   11.9%   Plan 1917, 0362, 06AU (BASIC)   11.9%   Plan 1917, 0362, 06AU (BASIC)   11.9%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.9%   Plan 1917, 0362, 06AU (BASIC)   0.9%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AC (\$00 DEDUCTIBLE)   0.0%   Pla	Percentage Rate Increase effective 1/1/2010	
Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   13.1%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   16.1%   Average for Plans 1914-1917, 0359-0362, 06AR-06AU   15.0%		6 3%
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Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   11.9%   Plan 1917, 0362, 06AU (BASIC)   11.9%   Average for Plans 1914-1917, 0359-0362, 06AR-06AU   9.3%     Percentage Rate Increase effective 1/1/2008   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   9.9%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   9.9%   Plan 1917, 0362, 06AU (BASIC)   9.9%   Average for Plans 1914-1917, 0359-0362, 06AR-06AU   7.6%     Percentage Rate Increase effective 1/1/2007   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.2%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   0.0%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   0.0%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 191		
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Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   9.9%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   9.9%   Plan 1917, 0362, 06AU (BASIC)   9.9%   Plan 1917, 0362, 06AU (BASIC)   9.9%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.2%   Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   0.2%   Plan 1917, 0369, 06AR (\$200 DEDUCTIBLE)   0.2%   Plan 1917, 0369, 06AR (\$200 DEDUCTIBLE)   0.2%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   0.0%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   5.1%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   20.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   20.0%   Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   20.0%   Plan 1917, 0362, 06AU (BASIC)   20.0%   Plan 1917, 0362, 06AU (	Percentage Rate Increase effective 1/1/2008	
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Plan 1917, 0362, 06AU (BASIC)   9.9%     Average for Plans 1914-1917, 0359-0362, 06AR-06AU   7.6%     Percentage Rate Increase effective 1/1/2007     Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   0.5%     Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   0.0%     Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   8.3%     Plan 1917, 0362, 06AU (BASIC)   0.0%     Average for Plans 1914-1917, 0359-0362, 06AR-06AU   4.7%     Percentage Rate Increase effective 1/1/2006     Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   8.3%     Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   8.3%     Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   2.8%     Plan 1917, 0362, 06AU (BASIC)   0.0%     Average for Plans 1914-1917, 0359-0362, 06AR-06AU   3.6%     Percentage Rate Increase effective 3/1/2005     Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   5.1%     Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   20.0%     Plan 1917, 0362, 06AU (BASIC)   20.0%     Plan 1917, 0362, 06AU (BASIC)   20.0%     Plan 1918, 0360, 06AS (\$500 DEDUCTIBLE)   20.0%     Plan 1917, 0362, 06AU (BASIC)   20.0%     Plan 1918, 0360, 06AS (\$500 DEDUCTIBLE)   27%     Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)   27%     Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)   27%     Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   27%     Plan 1917, 0362, 06AU (BASIC)   27%     Pla		0.0%
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Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)   8.3%   Plan 1917, 0362, 06AU (BASIC)   0.0%   Average for Plans 1914-1917, 0359-0362, 06AR-06AU   4.7%	Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)	0.5%
Plan 1917, 0362, 06AU (BASIC)   Average for Plans 1914-1917, 0359-0362, 06AR-06AU   4.7%	Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)	0.0%
Average for Plans 1914-1917, 0359-0362, 06AR-06AU   4.7%	Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)	8.3%
Percentage Rate Increase effective 1/1/2006           Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)         0.2%           Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)         8.3%           Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)         2.8%           Plan 1917, 0362, 06AU (BASIC)         0.0%           Average for Plans 1914-1917, 0359-0362, 06AR-06AU         3.6%           Percentage Rate Increase effective 3/1/2005           Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)         5.1%           Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)         20.0%           Plan 1917, 0362, 06AU (BASIC)         20.0%           Average for Plans 1914-1917, 0359-0362, 06AR-06AU         18.9%           Percentage Rate Increase effective 10/1/2003           Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)         27%           Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)         27%           Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)         27%           Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)         27%           Plan 1917, 0362, 06AU (BASIC)         27%           Plan 1917, 0362, 06AU (BASIC)         27%           Plan 1917, 0362, 06AU (BASIC)         27%	<u>Plan 1917, 0362, 06AU (BASIC)</u>	0.0%
Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)       0.2%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       8.3%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       2.8%         Plan 1917, 0362, 06AU (BASIC)       0.0%         Average for Plans 1914-1917, 0359-0362, 06AR-06AU       3.6%         Percentage Rate Increase effective 3/1/2005         Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)       5.1%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       20.0%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       20.0%         Plan 1917, 0362, 06AU (BASIC)       20.0%         Average for Plans 1914-1917, 0359-0362, 06AR-06AU       18.9%         Percentage Rate Increase effective 10/1/2003         Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)       27%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       27%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       27%         Plan 1917, 0362, 06AU (BASIC)       27%	Average for Plans 1914-1917, 0359-0362, 06AR-06AU	4.7%
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Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       8.3%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       2.8%         Plan 1917, 0362, 06AU (BASIC)       0.0%         Average for Plans 1914-1917, 0359-0362, 06AR-06AU       3.6%         Percentage Rate Increase effective 3/1/2005         Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)       5.1%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       20.0%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       20.0%         Plan 1917, 0362, 06AU (BASIC)       20.0%         Average for Plans 1914-1917, 0359-0362, 06AR-06AU       18.9%         Percentage Rate Increase effective 10/1/2003         Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)       27%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       27%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       27%         Plan 1917, 0362, 06AU (BASIC)       27%		1
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Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       20.0%         Plan 1917, 0362, 06AU (BASIC)       20.0%         Average for Plans 1914-1917, 0359-0362, 06AR-06AU       18.9%         Percentage Rate Increase effective 10/1/2003         Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)       27%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       27%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       27%         Plan 1917, 0362, 06AU (BASIC)       27%		
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Average for Plans 1914-1917, 0359-0362, 06AR-06AU         18.9%         Percentage Rate Increase effective 10/1/2003         Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)         27%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)         27%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)         Plan 1917, 0362, 06AU (BASIC)		
Percentage Rate Increase effective 10/1/2003         Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)       27%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       27%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       27%         Plan 1917, 0362, 06AU (BASIC)       27%		
Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)       27%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       27%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       27%         Plan 1917, 0362, 06AU (BASIC)       27%	Average for Plans 1914-1917, 0359-0362, 06AR-06AU	18.9%
Plan 1914, 0359, 06AR (\$200 DEDUCTIBLE)       27%         Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       27%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       27%         Plan 1917, 0362, 06AU (BASIC)       27%	Percentage Rate Increase effective 10/1/2003	
Plan 1915, 0360, 06AS (\$500 DEDUCTIBLE)       27%         Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       27%         Plan 1917, 0362, 06AU (BASIC)       27%		27%
Plan 1916, 0361, 06AT (\$1,000 DEDUCTIBLE)       27%         Plan 1917, 0362, 06AU (BASIC)       27%		
Plan 1917, 0362, 06AU (BASIC) 27%		
[mrotago for Figure 1017, 0000-0002, 00MIT-00M0 27/0]	Average for Plans 1914-1917, 0359-0362, 06AR-06AU	27%

Note: the October 2003 rate change was the only rate action for these products between October 2003 and September 1996.

Exhibit B
Pre-AB 1401 Conversion Membership History Since December 2000

**End of Period Membership** 

	1914 / 0359 /	1915 / 0360 /	1916 / 0361 /	1917 / 0362 /	
	06AR	06AS	06AT	06AU	TOTAL
Dec-00	61	144	545	317	1,067
Dec-01	62	142	559	269	1,032
Dec-02	63	160	622	291	1,136
Dec-03	65	151	599	264	1,079
Dec-04	43	123	516	210	892
Dec-05	32	104	448	172	756
Aug-06	29	94	406	153	682
Aug-07	28	78	357	142	605
Aug-08	19	69	289	120	497
Aug-09	22	61	235	106	424
Aug-10	15	63	191	85	354

### CALIFORNIA DOCUMENT SUBMISSION FORMSET

California Insurer Number:	FOR DEPARTMENT USE ONLY			
(NOT NAIC Number) 3273-0	Our File Number: Fee Code:		Fee Code:	
Official Insurer Name:				
Anthem Blue Cross Life and Health Insura	ance Company	Reviewer:		
Submitter and Complete Mailing Address:				
Anthem Blue Cross Life and Health Insura	ance Company			
Attn: Fritz Busch KY0304-A662	. ,			
13550 Triton Park Blvd.				
Louisville, KY 40223				
Submission Date: October 25, 2010		Dept. Action Da	te:	
Document Form Number	Doc Type	Document	Department	Fee
	("Policy," etc)	Coverage	Action	
1 0359, 1914, 06AR [01-01-11]-RAT	Rate			
2 0360, 1915, 06AS [01-01-11]-RAT	Rate			
3 0361, 1916, 06AT [01-01-11]-RAT	Rate			
4 0362, 1917, 06AU [01-01-11]-RAT	Rate			
5				
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INSTRUCTIONS: Complete the part of the form to the document to a numbered line. Use additional formsets	if necessary. Be acc	curate - the copy of this	Total:	\$0.00
form that we return to you will be your only record of ou THIS IS NOT A BILL - DO NOT PAY. YOU WILL FEE INVOICE SHORTLY: REMIT FEES ONLY W	RECEIVE A SEF	PARATE FILING		